RICK CONLOW INTERNATIONAL

Maximizing Your Personal Potential

10 Lessons for Career Advancement

Track your progress: Check the box when finished.

- ☐ **Lesson 1: Intro: Communication Style Assessment & eBook**
- ☐ **Lesson 2-SSL Blog: 5 Mindset Tips About the Success of Champions**
- ☐ **Lesson 3-Video: How to Set and Achieve Your Goals**
- ☐ **Lesson 4-Assessment: The Listening Checklist**
- ☐ **Lesson 5-Video: How to Believe in Yourself**
- ☐ **Lesson 6-SSL Blog: How to Transform Positive Thinking into Positive Living**
- ☐ **Lesson 7-SSL Blog: 4 Powerful Approaches to Turn Failure into Success**
- ☐ **Lesson 8-Video: 7 Habits of Highly Effective Employees**
- ☐ **Lesson 9-SSL Blog: 13 Career Warning Signs Which Lead to Mistakes and Misery**
- ☐ **Lesson 10-eBook: The Extraordinary Employee Roadmap eBook**

Maximizing Your Personal Potential

Notes: 10 Lessons for Career Advancement

Track your progress: Check the box when finished.

☐ **Lesson 1: Communication Style Assessment and eBook**

☐ **Lesson 2: 5 Mindset Tips about the Success of Champions**

☐ **Lesson 3: How to Set and Achieve Your Goals**

☐ **Lesson 4: The Listening Checklist**

☐ **Lesson 5: How to Believe in Yourself**

RICK CONLOW INTERNATIONAL

Maximizing Your Personal Potential

Notes: 10 Lessons for Career Advancement

☐ **Lesson 6: How to Transform Positive Thinking into Positive Living**

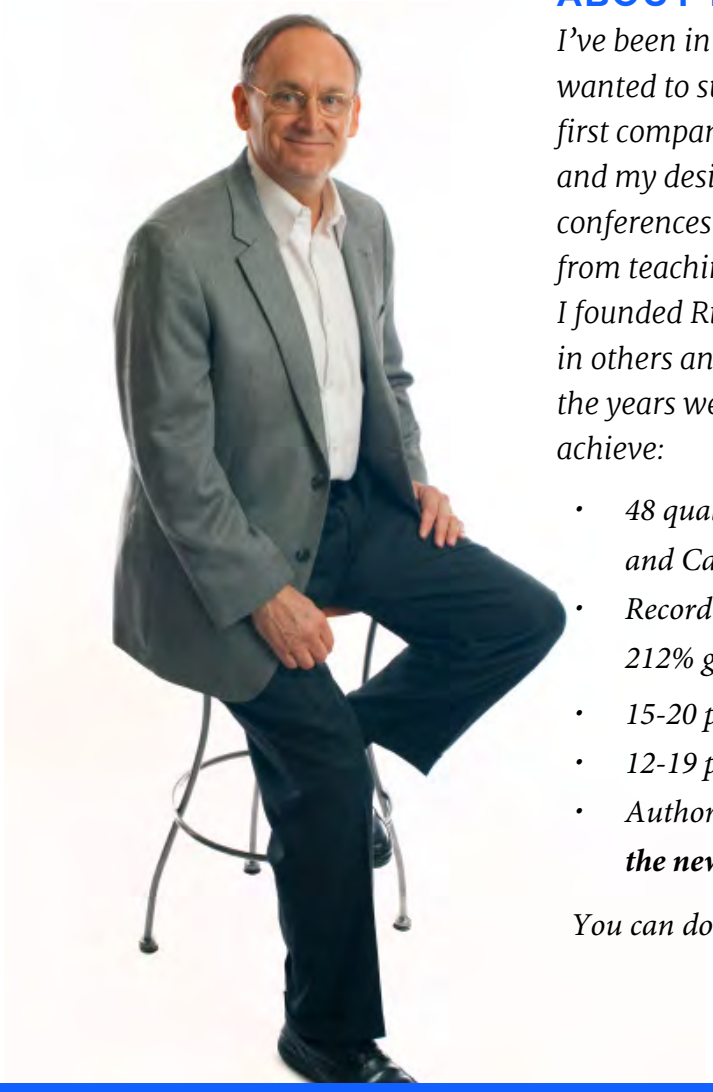
☐ **Lesson 7: 4 Powerful Approaches to Turn Failure into Success**

☐ **Lesson 8: 7 Habits of Highly Effective Employees**

☐ **Lesson 9: 13 Career Warning Signs Which Lead to Mistakes and Misery**

☐ **Lesson 10: The Extraordinary Employee Roadmap eBook**

"Dream it, believe it, act on it, achieve it." Rick Conlow



ABOUT RICK CONLOW

I've been in your shoes, I was a manager just like you may be now. I wanted to succeed just like everyone. I wanted to make a difference. The first company I worked for believed in training, with this opportunity and my desire to learn, I attended over 100 training programs and conferences in a little over fifteen years. My results improved and I moved from teaching and selling to executive, with five promotions. Eventually, I founded Rick Conlow International. Our purpose is to bring out the best in others and make a positive difference in peoples' careers. Throughout the years we have partnered with many fine companies and managers to achieve:

- *48 quality service awards including JD Power, Ford's President Award, and Canada's Consumers Choice Award.*
- *Record-breaking sales year after year: 30%, 48%, 52%, 75%, 122%, and 212% gains.*
- *15-20 points on customer experience surveys,* ***and 50-95% NPS.***
- *12-19 points on employee engagement surveys,* ***and 50-84% eNPS.***
- *Author of 22 books, including the best seller, SuperSTAR Leadership,* ***and the newest one, The Dynamics of Servant Leadership.***

You can do this and more. Achieve top tier results, partner with us today!

POSITIVELY,

Rick Conlow

⇧ **8%**
Positive gains in retail sales growth

⇩ **57%**
Reduction in customer complaints

⇧ **5-7%**
Gains in transaction counts

⇧ **53%**
Improvement in sales

⇧ **75%**
Gains in sales to existing customers

48
Quality and customer service awards

Ford's President's Award

JD Power Award
for customer service

Canada's Consumer Choice Award

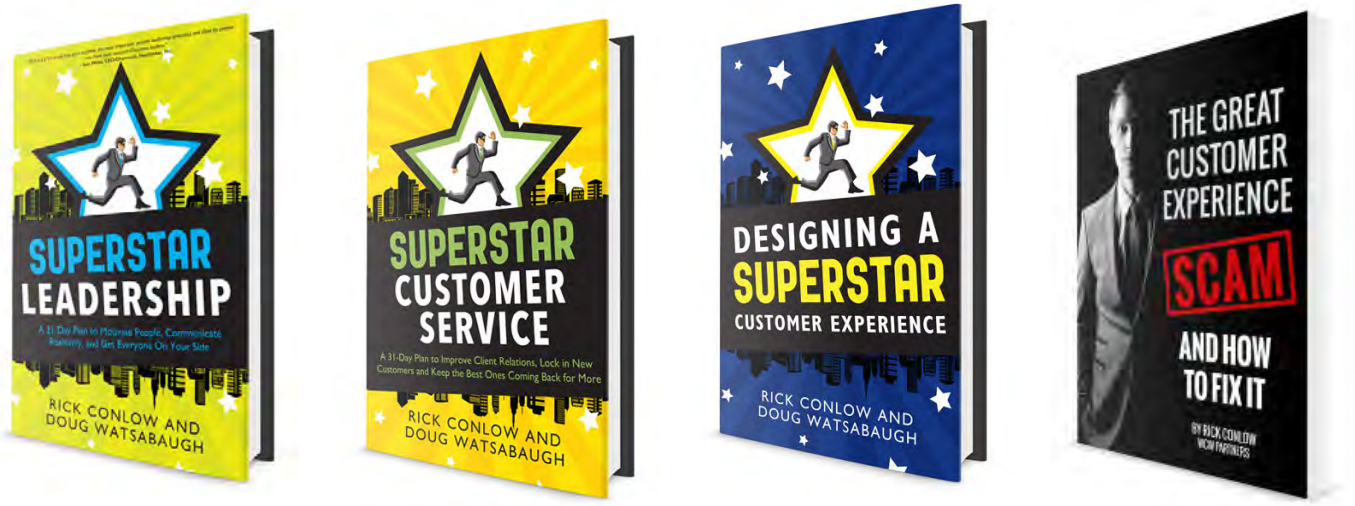
© Rick Conlow International 2018

VISIT RICK'S WEBSITE & BLOG

WEBSITE

RICK CONLOW'S
SUPERSTAR LEADERSHIP BLOG

READ RICK'S CUSTOMER EXPERIENCE RESOURCES



find more on **RICKCONLOW.COM/SHOP**

VISIT RICKCONLOW.COM FOR MORE

CALL *612-868-8521* **EMAIL** *rick@rickconlow.com*